



## LaTerra CEO Charles Tourtellotte Closes Out Bisnow's Los Angeles Development Panel

LaTerra CEO **Charles Tourtellotte** participated as a panel member and closing speaker for the Development session at Bisnow's Annual Los Angeles Development Forum in the JW Marriott in Downtown Los Angeles. The Los Angeles Development Forum was attended by nearly 400 industry executives and participants.

LA's Multifamily construction sector has experienced the fastest growth rate in two decades – with 13,500 new units added in 2016 alone, yet is still not meeting the overall increased market demand for housing. The expert panel discussion, addressed the expected effects from the 2016 Los Angeles Multifamily market activity, and what the apartment scene forecast for 2017 looks like, including the number of developments breaking ground, the latest trends in multifamily building and design, and what if any, market headwinds might arise.

**Gemdale USA's** President, Michael Krupa, **Greystar's** Managing Director, Perry Pound, and **Polaris Pacific's** Director of Business Development, Rhoda Slavik were among the top leaders and experts on the participating on the same panel with Mr. Tourtellotte.

### LATERRA DEVELOPMENT

LaTerra Development is a privately owned, Los Angeles based land investment and development company, focused on urban infill locations in California. We specialize in project entitlement, land development/re-development, and community design. Our mission is to create dynamic mixed-use and residential developments that provide positive fiscal impacts to neighborhood communities, while utilizing designs to incorporate green building practices and sustainable materials.

### INVESTMENT CRITERIA

#### Investment Size

\$5 to \$500 million joint venture  
equity investments

#### Property Types

Multifamily, Mixed Use, For-sale Residential, Land



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