



# 2016 YEAR IN REVIEW

## COMPANY

+ **\$1B** in project value at build out

Sold **4** infill land properties in Los Angeles

**6** new projects under contract located in Santa Monica, West Hollywood, Los Feliz and Las Vegas

Added **5** employees including **2** senior executives

**100%** success rate on entitlements

## CAPITAL

LaTerra closed transactions with **7** new capital partners including:

**3** construction loans

**1** preferred equity investment

**3** institutional JV equity financings

## DEVELOPMENT

LaTerra owns over **20** acres of infill apartment and mixed use land with **748** apartment development units and **18,000** sq ft of retail either under construction or ready for **2017** ground break and nearly **1,500** more units in the pipeline

Acquired **3** multifamily development properties for **887** units located in Silverlake, Burbank and Chula Vista

Repositioned and **100%** leased a **70,000** sq ft office building

Further company and projects info found at [LaTerradev.com](http://LaTerradev.com)

